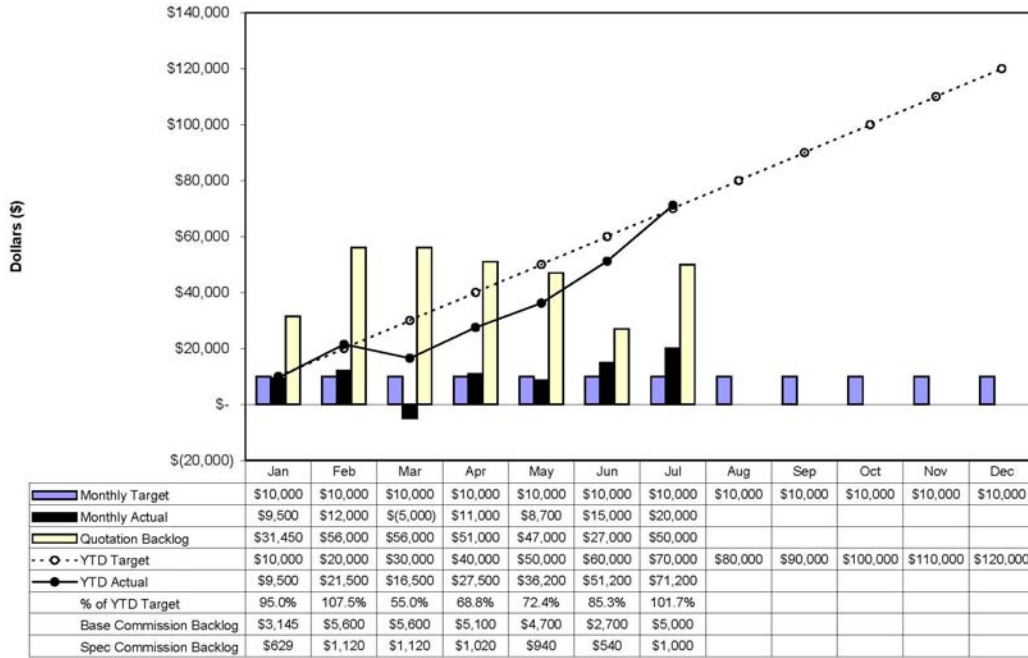


Agency Sales Reports

[Manufacturer Logo]

**Sales Progress Report**  
Sample Agency



[Manufacturer Logo]

**Quotations Report**  
Sample Agency

Quote No.	Rev.	Quote Date	Project Name	Agency Contact	Project Description	Quote Price	Base Commission %	Base Commission Amount	Spec Commission %	Spec Commission Amount	05/31/07 Status*	Days Open	Notes	Last Revised
09M1001A	---	11/15/09	Executive Suites	John Doe	Base package for office application	\$ 2,035	10%	\$ 203	2%	\$ 41	Open	-884	Specification specific	05/14/07
10M1003A	---	01/05/10	Mac's Retail	John Doe	Base package for interior window display	\$ 12,000	10%	\$ 1,200	1%	\$ 120	Budget Price	---	Short-listed vendor	01/05/10
10M1004A	---	01/19/10	Frank's Electric	Tom Smith	Enhanced controls for industrial application	\$ 2,035	10%	\$ 203	2%	\$ 41	Expired < 180 Days	-948	Specification specific; project delayed	04/19/07
10M1561A	---	02/16/10	Low-Price Gas	Jane Jones	Exterior signage controls	\$ 8,207	10%	\$ 821	1%	\$ 82	Expired < 180 Days	-975	Short-listed vendor	05/17/07
10M1008A	---	03/26/10	Eat at Joe's Restaurant	John Doe	Interior dimming system	\$ 5,995	10%	\$ 600	0%	\$ -	Closed	---	Lost to [Competitor Name] at \$4K	03/26/07
10M1008A	---	04/18/10	Jones Industries	Tom Smith	Warehouse daylighting controller	\$ 5,750	10%	\$ 575	1%	\$ 58	Open	-1037	Short-listed vendor	04/18/10
10M1014A	---	05/25/10	Facility Engineering	Jane Jones	Advanced package for process application	\$ 335	10%	\$ 34	0%	\$ -	Open	-1074	[Competitor] specification	05/25/10
Open						\$ 8,120		\$ 812		\$ 98				
Expired < 180 Days						\$ 10,242		\$ 1,024		\$ 98				
Drawings						\$ -		\$ -		\$ -				
Hold For Release						\$ -		\$ -		\$ -				
Released						\$ -		\$ -		\$ -				
Assembly						\$ -		\$ -		\$ -				
Quotation Backlog						\$ 18,362		\$ 1,836		\$ 196				
Quote Prices are valid for 90-days from the Quote Date. Once Expired, please contact [Manufacturer Name] to determine whether original Quote Price is still good.														
Budget Price						\$ 12,000		\$ 1,200		\$ 120				
Expired						\$ -		\$ -		\$ -				
Shipped						\$ -		\$ -		\$ -				
Closed						\$ 5,995		\$ 600		\$ -				